

## Group Key Figures

### Income Statement in CHF 000s

	2018	2017	2016
Operating income	477 580	459 816	448 498
Operating expenses	(266 612)	(259 153)	(246 026)
Gross profit	210 968	200 663	202 472
Operating result	195 026	195 789	186 517
Consolidated profit	158 594	155 966	146 039

### Balance Sheet in CHF 000s

	Dec. 31, 2018	Dec. 31, 2017	Dec. 31, 2016
Loans to clients	26 015 699	25 495 996	24 921 119
Due in respect of client deposits	22 266 391	21 312 294	20 580 294
Balance sheet total	33 146 449	32 597 598	32 200 641
Shareholders' equity	2 304 427	2 235 359	2 147 912
Eligible Capital	2 487 350	2 472 851	2 236 461

### Managed assets in CHF 000s

Managed assets	43 044 509	42 351 558	38 330 008
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### Average headcount

Full-time equivalents (in accordance with FINMA; apprentices calculated at 50%)	1 078	1 060	1 056
Number of employees:			
– Individuals	1 254	1 233	1 227
– of which trainees	123	123	121

### Key Figures

	2018	2017	2016
<b>SGKB share</b> in CHF			
Earnings per share	28.49	28.03	26.25
Dividend per share	16.00 <sup>1</sup>	17.50 <sup>2</sup>	15.00
Market price			
– as of December 31	451.50	484.00	396.00

### Return on equity

Return on equity, pre-tax (basis: operating result)	9.0%	9.3%	9.2%
Return on equity, after tax (basis: consolidated profit)	7.3%	7.4%	7.2%

### Cost/income ratio<sup>3</sup>

Cost/income ratio	58.3%	56.4%	56.1%
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### Equity key figures

	Dec. 31, 2018	Dec. 31, 2017	Dec. 31, 2016
CET1-ratio (Core-capital-ratio)	14.9%	14.6%	14.3%
Ratio related to regulatory capital (Total-capital-ratio)	16.8%	16.9%	15.6%
Shareholders' equity as % of balance sheet total	7.0%	6.9%	6.7%

### Moody's Rating

	2018	2017	2016
Bank deposits	Aa1/P-1	Aa1/P-1	Aa1/P-1
Baseline Credit Assessment	a3	a3	a3

<sup>1</sup> Recommendation of the Board of Directors for the financial year ended on Dec. 31, 2018

<sup>2</sup> Dividend of CHF 16 plus one-time jubilee dividend of CHF 1.50

<sup>3</sup> Operating Expenses in percentage of operating income excl. changes in value adjustments for default risks and losses from interest operations

## Group Balance Sheet

<b>Assets</b> in CHF 000s	<b>Dec. 31, 2018</b>	in %	Dec. 31, 2017	in %	Change	in %
Liquid assets	3 829 039	11.6	3 604 135	11.1	224 903	6.2
Due from banks	897 697	2.7	1 051 881	3.2	(154 185)	(14.7)
Amounts due from securities financing transactions	0	0.0	0	0.0	0	–
Due from clients	2 339 751	7.1	2 402 245	7.4	(62 495)	(2.6)
Mortgage loans	23 675 948	71.4	23 093 750	70.8	582 198	2.5
<b>Total loans to clients</b>	<b>26 015 699</b>	<b>78.5</b>	<b>25 495 996</b>	<b>78.2</b>	<b>519 703</b>	<b>2.0</b>
Trading portfolio assets	30 534	0.1	34 670	0.1	(4 135)	(11.9)
Positive replacement values of derivative financial instruments	131 652	0.4	218 403	0.7	(86 751)	(39.7)
Financial investments	1 967 435	5.9	1 917 091	5.9	50 345	2.6
Accrued income and prepaid expenses	47 367	0.1	54 991	0.2	(7 624)	(13.9)
Non-consolidated participations	54 201	0.2	53 924	0.2	276	0.5
Tangible fixed assets	156 419	0.5	156 573	0.5	(154)	(0.1)
Intangible assets	7 902	0.0	4 953	0.0	2 949	59.5
Other assets	8 505	0.0	4 981	0.0	3 524	70.7
<b>Total assets</b>	<b>33 146 449</b>	<b>100.0</b>	<b>32 597 598</b>	<b>100.0</b>	<b>548 851</b>	<b>1.7</b>
Total subordinated claims	10 103		10 101		202	2.0
of which subject to mandatory conversion and/or debt waiver	10 000		0		10 000	–
<b>Liabilities</b> in CHF 000s						
Due to banks	1 065 113	3.2	1 453 134	4.5	(388 021)	(26.7)
Liabilities from securities financing transactions	0	0.0	0	0.0	0	–
Due in respect of client deposits	22 266 391	67.2	21 312 294	65.4	954 097	4.5
Trading portfolio liabilities	0	0.0	60	0.0	(60)	(99.6)
Negative replacement values of derivative financial instruments	123 567	0.4	146 146	0.4	(22 580)	(15.5)
Cash bonds	117 277	0.4	143 115	0.4	(25 838)	(18.1)
Bond issues and central mortgage institution loans	7 053 585	21.3	7 068 800	21.7	(15 215)	(0.2)
Accrued expenses and deferred income	120 351	0.4	125 150	0.4	(4 799)	(3.8)
Other liabilities	68 854	0.2	87 372	0.3	(18 518)	(21.2)
Provisions	26 884	0.1	26 166	0.1	717	2.7
Reserves for general banking risks	33 000	0.1	23 000	0.1	10 000	43.5
Bank's Capital	390 140	1.2	390 140	1.2	0	0.0
Capital reserve	14 696	0.0	14 250	0.0	446	3.1
Retained earnings reserve	1 722 297	5.2	1 663 792	5.1	58 505	3.5
Currency translation reserve	(8 682)	(0.0)	(7 802)	(0.0)	(879)	11.3
Own shares (negative item)	(5 618)	(0.0)	(3 987)	(0.0)	(1 631)	40.9
Consolidated profit	158 594	0.5	155 966	0.5	2 628	1.7
<b>Total shareholders' equity</b>	<b>2 304 427</b>	<b>7.0</b>	<b>2 235 359</b>	<b>6.9</b>	<b>69 068</b>	<b>3.1</b>
<b>Total liabilities</b>	<b>33 146 449</b>	<b>100.0</b>	<b>32 597 598</b>	<b>100.0</b>	<b>548 851</b>	<b>1.7</b>
Total subordinated liabilities	503 678		502 828		850	0.2
of which subject to mandatory conversion and/or debt waiver	201 075		200 225		850	0.4

### Off-balance-sheet transactions in CHF 000s

Contingent liabilities	213 776		222 340		(8 564)	(3.9)
Irrevocable commitments	660 633		596 505		64 128	10.8
Obligations to pay up shares and make further contributions	77 706		79 211		(1 505)	(1.9)

## Group Income Statement

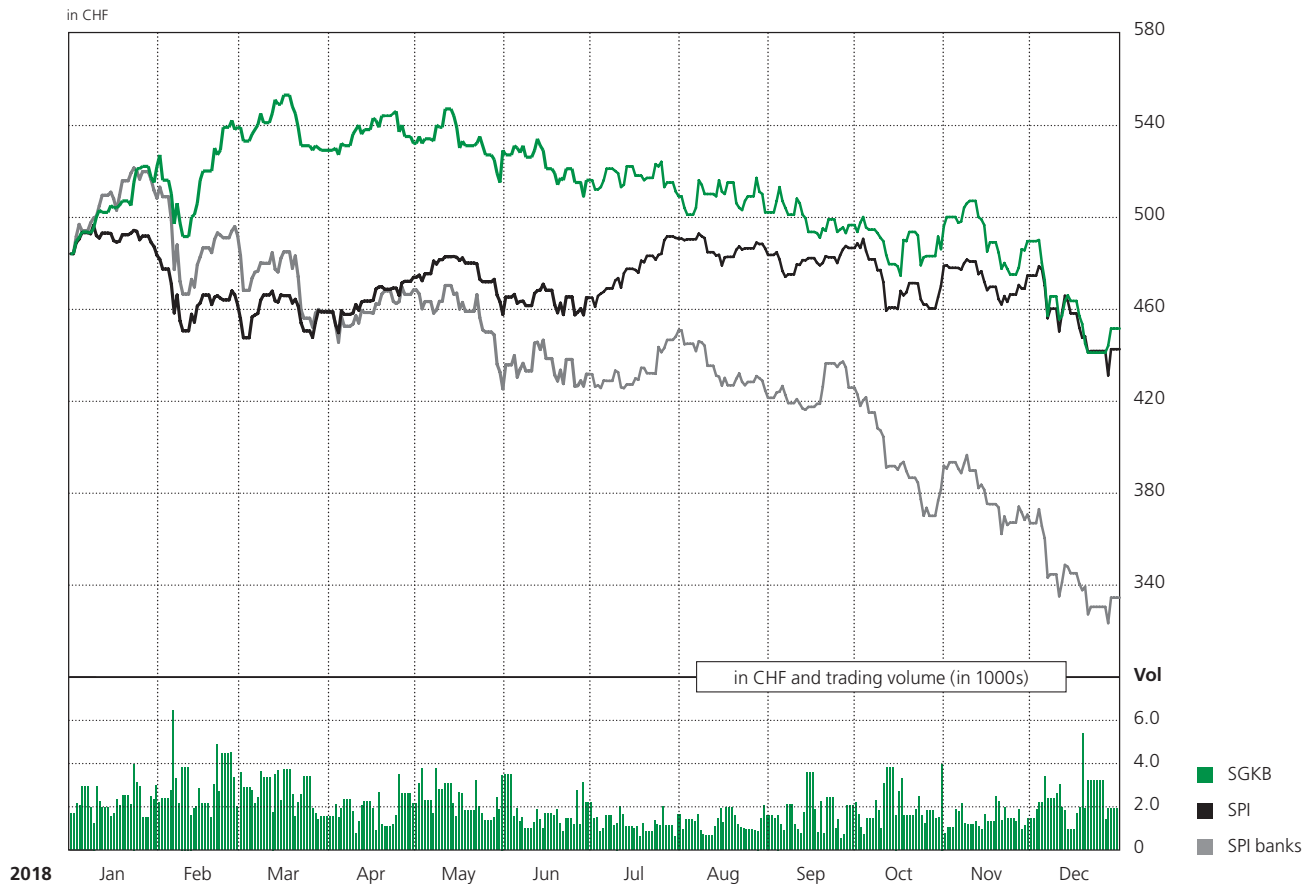
in CHF 000s

	2018	2017	Change	in %
Interest and discount income	389 363	396 015	(6 652)	(1.7)
Interest and dividend income on trading portfolios	402	364	38	10.4
Interest and dividend income on financial investments	14 817	17 105	(2 288)	(13.4)
Interest expense	(108 319)	(111 459)	3 140	(2.8)
<b>Gross result from interest operations</b>	<b>296 264</b>	<b>302 026</b>	<b>(5 762)</b>	<b>(1.9)</b>
Changes in value adjustments for default risks and losses from interest operations	20 035	451	19 584	–
<b>Net result from interest operations</b>	<b>316 299</b>	<b>302 477</b>	<b>13 823</b>	<b>4.6</b>
Commission income from securities trading and investment activities	108 125	105 212	2 914	2.8
Commission income from lending activities	2 333	2 292	41	1.8
Commission income from other services	20 324	20 083	241	1.2
Commission expense	(13 475)	(14 276)	801	(5.6)
<b>Result from commission business and services</b>	<b>117 308</b>	<b>113 311</b>	<b>3 996</b>	<b>3.5</b>
<b>Result from trading activities</b>	<b>32 722</b>	<b>37 360</b>	<b>(4 638)</b>	<b>(12.4)</b>
<b>Other result from ordinary activities</b>	<b>11 251</b>	<b>6 668</b>	<b>4 582</b>	<b>68.7</b>
<b>Operating income</b>	<b>477 580</b>	<b>459 816</b>	<b>17 763</b>	<b>3.9</b>
Personnel expenses	(169 459)	(161 735)	(7 724)	4.8
General and administrative expenses	(97 153)	(97 418)	265	(0.3)
<b>Operating expenses</b>	<b>(266 612)</b>	<b>(259 153)</b>	<b>(7 459)</b>	<b>2.9</b>
<b>Gross profit</b>	<b>210 968</b>	<b>200 663</b>	<b>10 304</b>	<b>5.1</b>
Value adjustments on participations and depreciation and amortisation of tangible fixed assets and intangible assets	(15 238)	(14 079)	(1 159)	8.2
Changes to provisions and other value adjustments, and losses	(703)	9 204	(9 907)	–
<b>Operating result</b>	<b>195 026</b>	<b>195 789</b>	<b>(763)</b>	<b>(0.4)</b>
Extraordinary income	5 948	3 912	2 036	52.0
Extraordinary expenses	(92)	(179)	87	(48.8)
Changes in reserves for general banking risks	(10 000)	(10 000)	0	0.0
<b>Consolidated profit before taxes</b>	<b>190 882</b>	<b>189 522</b>	<b>1 361</b>	<b>0.7</b>
Taxes	(32 288)	(33 555)	1 267	(3.8)
<b>Consolidated profit</b>	<b>158 594</b>	<b>155 966</b>	<b>2 628</b>	<b>1.7</b>

## SGKB Share

The value of SGKB share was CHF 484.00 in early 2018 and CHF 451.50 at December 31, 2018.

This corresponds to a performance of –6.7%.



Ticker symbol: SGKN, Swiss security no.: 1'148'406, ISIN: CH0011484067, listed on: SIX Swiss Exchange, issued: April 2, 2001

Figures and Data	December 31, 2018
Earnings per share	28.49
Proposed dividend per share	CHF 16.00 <sup>1</sup>
Total shares issued	5 573 426
Time-weighted number of dividend-bearing shares	5 565 797
Number of shares held by SGKB (average)	7 629
Shareholders	32 333
Issue price (IPO)	CHF 160.00
Market price	CHF 451.50
Market capitalization	CHF 2 516.4 Mio.
Ratio of market capitalization/shareholders' equity	109.2%
Return on equity (basis: operating result)	9.0%
Reported shareholders' equity	CHF 2 304.4 Mio.
Dividend yield	3.5%
Price-earnings ratio	15.8

<sup>1</sup> Recommendation of the Board of Directors for the financial year ended on Dec. 31, 2018.

### Shareholder Structure (as of December 31, 2018, in %)

